

VENTURE CAPITAL

An AI-native operating platform for a venture capital firm

A venture firm wanted to run sourcing, outreach, diligence and portfolio work on agents. Wexa is building a multi-tenant operating platform with seven agents that share one memory and learn from partner feedback.

7

agents and sub-agents with a common design

20 weeks

paid build engagement

1

shared long-term memory across agents

CLIENT

Early-stage venture capital firm

REGION

India / US

WHEN

2026

ENGAGEMENT

Paid solution build

WEXA COMPONENTS

7 agents · shared memory · governance and human gates

The challenge

- Deal sourcing across many data sources
- Outreach compliance and follow-up
- Meeting notes and diligence status scattered across tools

What Wexa built

- ✓ Sourcing agent: natural-language query → search across professional networks, deal databases, CRM and files → enrichment and fit scoring → ranked cards for partner approval
- ✓ Outreach agent with a compliance sub-agent checking every message
- ✓ Meeting-intelligence agent (pre-brief and post-call capture) and a market-signal marketing agent
- ✓ Multi-tenant platform with row-level security, durable workflows and an LLM gateway routing reasoning and classification models

How it runs on Wexa

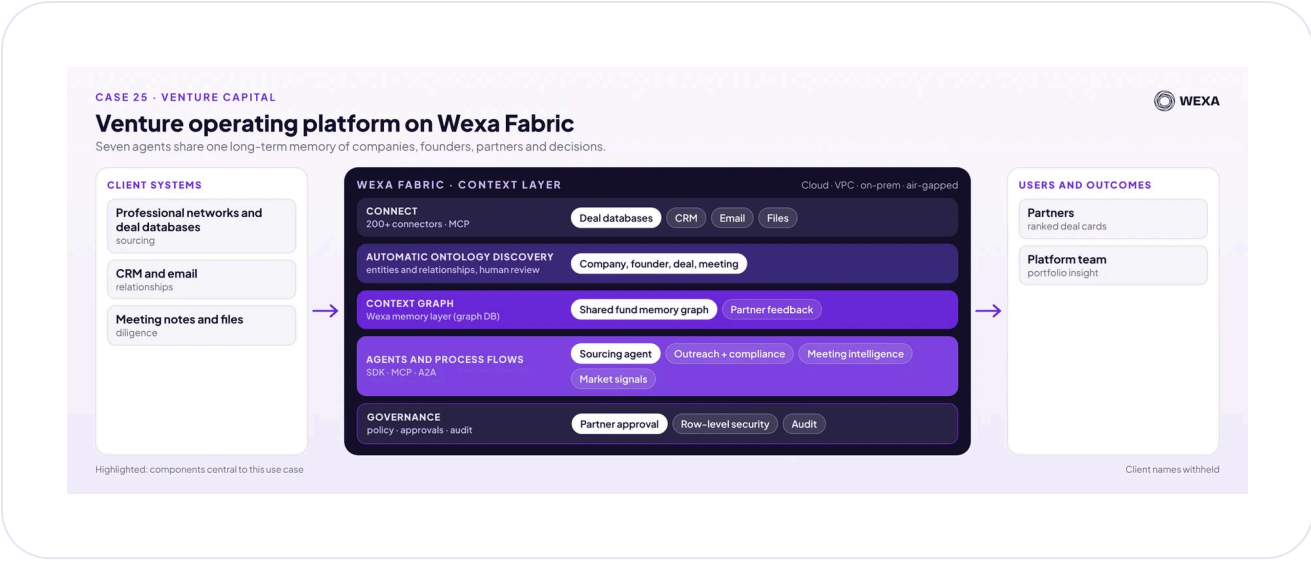


FIGURE How this use case runs on Wexa: client systems connected, ontology discovered, context graph in the Wexa memory layer, agents and process flows, and governance. Highlighted components are central to this use case.

System architecture

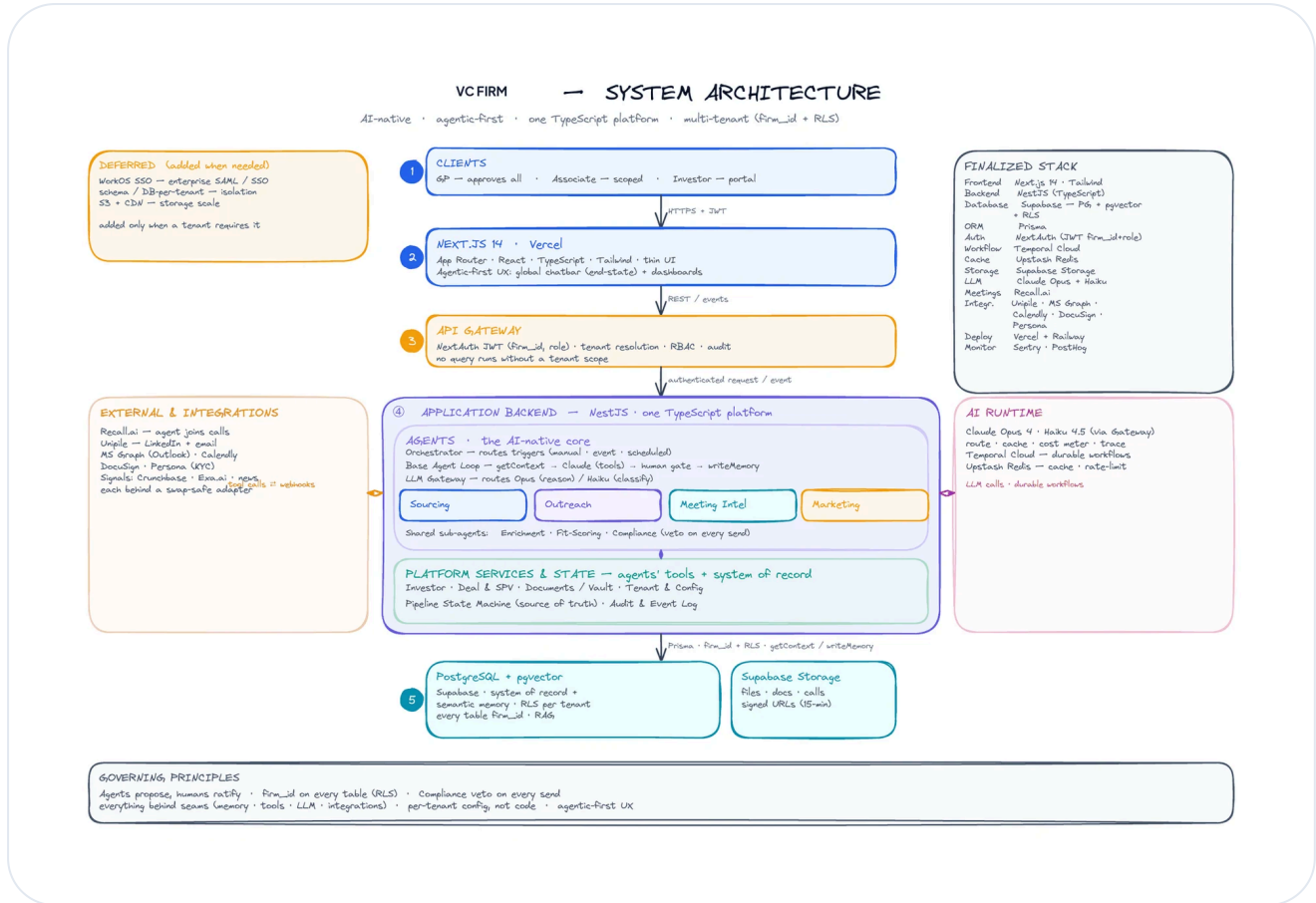
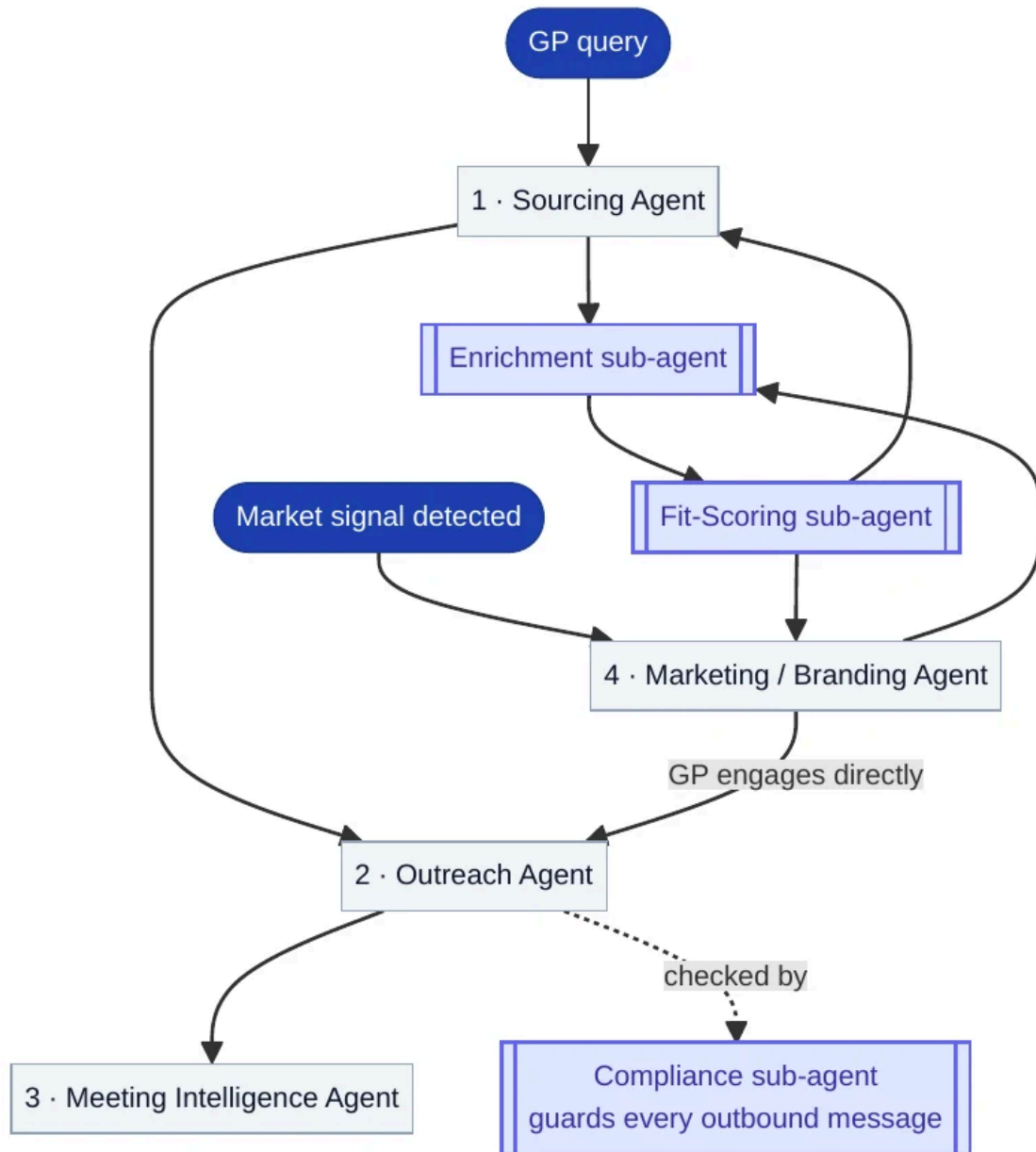


FIGURE System architecture (client name removed).

Agent architecture

The full picture — how all 7 agents connect



Reading the map:

- **Two discovery paths:** Sourcing Agent (GP-triggered) and Marketing/Branding Agent (always-on signals). Both converge at Enrichment → Fit-Scoreing → Outreach.
- **Outreach Agent owns the full investor conversation** — first message through final reply, including follow-ups. Compliance checks every send.
- **Meeting Intelligence** is the terminal stage — once a meeting is booked, it takes over and owns the pre-brief and post-call capture.
- **The 3 sub-agents** (Enrichment, Fit-Scoreing, Compliance) are shared infrastructure — built once, plugged in everywhere.

FIGURE How the seven agents connect.

05 — CASE 25

Results

MEASURE	BEFORE / WITHOUT WEXA	WITH WEXA
Analysts for sourcing, outreach and diligence support	6 analysts	3 analysts
Annual cost of the process	\$540K	\$270K
Companies screened per partner per week	Baseline	3x
Time to implement the AI solution	6 months	20 weeks
AI build cost (one-time)	\$480K	\$148K
AI operating cost per year (models, infrastructure, upkeep, platform)	\$312K	\$166K
Total AI cost in year 1	\$792K	\$313K

WITH WEXA

\$104K

net annual value to the client after Wexa's own operating cost

1.3x

faster to implement

47%

lower AI operating cost

\$479K

less AI spend in year 1



"We believe venture capital is evolving from a relationship-driven business into an intelligence-driven business."

CO-FOUNDER AND GENERAL PARTNER, CLIENT

The client is also an investor in Wexa.
